

# ANNUALO MEETING

## A STRONGER TEAM, TOGETHER!

## LINCOLN FINANCIAL FIELD APRIL 20, 2017

- 8:30-9:00 CHECK-IN
- 9:00-10:00 WELCOME AND OPENING REMARKS DAVE SPADARO – Eagles Insider
- 10:00-10:15 PRETZEL BREAK
- 10:15-11:00 BUSINESS MEETING Call to Order Approval of Minutes Approval of 2017-18 Board & Slate Treasurer's Report
- 11:00-12:00 VENDOR SHOWCASE
- 12:00-1:30 "TAILGATE" LUNCHEON ANDREW BRANDT Former VP of the Green Bay Packers and current NFL Business Analyst for ESPN

PRESENTATION OF BATLEY AWARD

1:30-2:30 TOURS OF LINCOLN FINANCIAL FIELD



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# EXECUTIVE DIRECTOR'S

Dear Colleagues,

You are a valuable member of our team!

#### **OUR MISSION**

PAISBOA is a **regional** association of independent school business officers committed to achieving leveraged strength through **group purchasing**, **professional development** and **best practices** for the **business office**.

Comprised primarily of a **volunteer team** of business officers working for the **common good** of all members, PAISBOA's mission is to **create savings in both time and money** while providing useful resources and **expanded** knowledge.

In short, PAISBOA exists to support your efforts to contain costs, find excellent partners that support your school's mission, promote continuing education for all members of the business office, and stay ahead of the learning curve so you have time to devote to your individual school's priorities.

Our members come from all types of schools and have very different reasons for their interest in PAISBOA. Some of you are interested in the networking opportunities, others are interested in the access to the PAISBOA Health Benefit Trust, others joined for the PAISBOA Purchasing Consortium, others for the PAISBOA Annual Data Survey or even the PAISBOA Business Insurance Group. Whatever your reasons for joining, we want to be sure we are meeting your needs and that your membership in PAISBOA is adding real value to your professional practice.

#### PROGRESS

Our strategic goals provide a strong foundation for continued growth and progress for our association. As fellow business officers, our board members know how complicated the role has become over time, and have placed a high priority on ensuring that PAISBOA can and will support the needs of the business office.

#### **Goal 1: Strengthen Professional Development**

We continue to explore topics and offer professional development programming that is meaningful to your professional practice as well as supportive of your goals as leaders in the independent school community.

#### Goal 2: Evaluate Vendor Choices/Relationships and Streamline Access to Purchasing

The evaluation of our preferred partners and purchasing consortium vendors is an ongoing process to ensure we are saving you time and money. The success of our agreements is directly proportional to the participation we can garner from the membership.

#### Goal 3: Become a Best Practice Communication & Outreach Organization

Later this spring, we will launch our new association management software and website to help us communicate more efficiently with you and to help you engage more easily with PAISBOA. The Friday Flyer and Affinity Group Listservs, which are mainstays for our membership, will continue with no interruption as we make this transition.

#### Goal 4: Establish a Succession Plan for Board Members, Committees and Staff

The PAISBOA Board continues to prioritize succession planning for the leadership of the association. The membership was invited to participate in the nomination process for new board members to foster a smooth transition of leadership. The staff is reviewing essential functions and job descriptions as part of the ongoing improvement process to better serve our constituents.





#### LOOKING AHEAD

While innovation is critical to our survival as independent school leaders, it is important to stay true to our core business -- educating students. The same can be said for PAISBOA. As much as we need to encourage innovation in our work, it is important for us to be true to our core value proposition. We are a volunteer team created to support the business officer working for the **common good** of all members. While that role has become increasingly complex, our guiding principles remain the same — providing **useful resources** like group purchasing for healthcare (*PAISBOA Health Benefit Trust*), insurance (*PAISBOA Business Insurance Group*), goods and services (*PAISBOA Purchasing Consortium*) and providing **expanded knowledge** through professional development programs and annual meetings. We understand the reasons you initially joined PAISBOA, and you can count on our core value proposition remaining in place. Analyzing the information from the *PAISBOA Annual Data Survey*, considering research, trends, and best practices in the independent school community, the education industry and beyond, we will explore together what innovation looks like for the business office.

#### THANK YOU

Thank you for your engagement with PAISBOA and with each other. We are so appreciative of your knowledge and passion about the business of independent schools, and your willingness to support and collaborate with each other. We could not do what we do without you, our loyal members and vendor partners.

We Are a Stronger Team, Together!

## 2016-2017 PAISBOA BOARD OF DIRECTORS

#### **Executive Committee**

Hal Davidow, Chair Mark Gibbons, Vice-Chair Tom Devine, Secretary Lisa Carbone Warren, Treasurer

#### **Board Members**

Frank Aloise Joanne Brasberger Larry Capuzzi Gail Crane Steve Feld Carolyn Hapeman Cheryl Hammond Hopewell Mark Murray Rose Neubert Richard Ollinger Alan Stifelman Tom Taft Adam Wojtelwicz

#### 2016-2017 PAISBOA Services Corporation

Joseph VanBernum, Chair Don Silverson, Vice Chair David Gold, Secretary Nadia Murray, Treasurer





# ANNUALMEETING

#### THE FUGE WARMINSTER, PA APRIL 20, 2016

Emily Miller, Executive Director of PAISBOA, called the meeting to order. She welcomed all to the 2016 PAISBOA Annual Meeting at the Fuge, another unique location for the Annual Meeting. Emily related a quick sketch about the venue: The Fuge got its name from "centrifuge" as the round, 11,000 sq. ft. meeting space houses a 115' in diameter centrifuge that was used beginning in 1949. The centrifuge swings a capsule or "gondola" around in a circle on the end of a long arm. The purpose was to simulate gravitational forces, or "Gs", on a test subject. The "G load" (expressed as multiples of ordinary earth gravity) is a function of the speed at which the centrifuge spins and the length of the arm on which the gondola is mounted. This was the location where NASA sent all of its astronauts in training, from the early Mercury program through the Gemini, Apollo and the early Space Shuttle programs. This segment of the training program enabled the astronauts to train in actual changing g-force conditions. It is hard to believe that every man who walked on the Moon passed through this building! Although PAISBOA has not been traveling in circles, it has demonstrated in its progress that the g-forces will not prevent the geese from flying in formation!

Emily outlined the program for the day and highlighted the various PAISBOA vendor partners who helped to underwrite the 2016 Annual Meeting. Emily also described the theme for today's meeting – "Data Day"-- to present the importance for schools to employ data in making day-to-day decisions as well as for strategic planning. Emily emphasized that one of the strengths of PAISBOA is that schools are willing to share data about their school in order to help other member schools benchmark key data points to better manage their school. So that "data" can be a tool for business officers to utilize, she emphasized the importance of all member schools' participation in the annual PAISBOA Data Survey. There will also be a segment on the sharing of some key data from the most recent ADVIS on enrollment trends and regional demographic trends.

#### A very short business meeting followed:

1. Minutes of the April 22, 2015 Annual Board Meeting presented by Secretary Mike Noonan were approved.

2. Nominating Committee: Mike Noonan reported for the Nominating Committee. This year two members of the Board are leaving. Mina Fader from Germantown Friends School was thanked for her four years of service on the Board. Mina was Chair of the Employee Benefits Consortium. In that role Mina took leadership in the education of PAISBOA business officers on the new rules governing 403(b) Plans. She was instrumental in setting up services to assist schools to bring their plans into compliance. She developed the concept of informational meetings which eventually led to presentations by several firms who packaged their 403(b) fiduciary and compliance services for schools. Mike Noonan was one of the original PAISBOA Board members. Mike served on the PAISBOA Board for over 20 years, serving as Secretary and Chair of the Nominating Committee for most of that time. Winner of the 2004 John Batley Award, and the reason for term limits, Mike cycles off to continue life as business officer at Friends Select School. Thank you and best wishes to both Mina and Mike!

Mike then presented the slate of Directors for the Class of 2019, which was approved by acclamation. New Board members appointed were Larry Capuzzi (Episcopal Academy) and Richard Ollinger (Cornerstone Christian Academy). Mike thanked the new Board members for accepting the invitation to join the PAISBOA Board. The following Board members agreed to stay on the Board for second 3-year terms: Tom Taft (Germantown Academy), Mark Murray (Montgomery School) and Mark Gibbons (LaSalle College High School). The 2016-17 "Executive Officers of the Organization" were also approved with Hal Davidow, (Chair), Mark Gibbons, (Vice-Chair), Lisa Carbone Warren, (Treasurer), and Thomas Devine, (Secretary). Mike ended his report by thanking all Board members and Committee members who have volunteered their time and talent to the association.

3. Report from the Executive Director Search Committee: Mike Noonan, Chair of the Search Committee for the new Executive Director reported. Mike introduced Search Committee members Steve Feld (Solebury School), Carolyn Hapeman (Westtown School), Mark Gibbons (LaSalle College High School) and Mark Murray (Montgomery School). The Search Committee also had some consulting support from Andy Mozenter (Concentrics) who has worked with







the PAISBOA Board for over 10 years on Strategic Planning. The work of the Search Committee began in October of last year and is drawing to a close. On March 21, 2016 the PAISBOA Board interviewed and approved the finalist candidate. At this time we are in the process of negotiating the contract with the candidate. There is already agreement on the terms, just need to fine tune and get the language right. We believe we will have a signed agreement within the next ten days. When the ink dries on the contract, the Board will send a communiqué to PAISBOA members to announce the person who will be the next Executive Director.

**4.** Treasurer's Report: Emily Miller gave a brief Treasurer's report. The report centered on the "Sources and Uses of Funds" for the organization. Eighty-three percent of the total income comes from the HBT Royalty Fee and Vendor Fees in almost equal amounts. Eleven percent is derived from Membership Dues while the balance comes from the Annual Meeting, Special Programs and TeachPhiladelphia. On the use side, forty-one percent is for salaries and benefits, thirty-four percent for Consultant Fees, eleven percent for Administrative expenses, eight percent for professional development and the balance on marketing, printing and "special initiatives." The organization's income meets expenses. Emily reported PAISBOA is in very good shape financially. She is currently working with the auditors to set-up the accounting and tracking for the new organization set-up, between the "profit arm" and the "non-profit" area.

**5.** Comments by Board Chair Hal Davidow: Hal noted that this would be Emily Miller's final Annual Meeting as Executive Director after seven years at the helm. He said that there will be time at a later date to celebrate Emily's work for the organization as its first full-time Executive Director, and to recognize her for the multiple achievements attained under her guidance. We have much to be thankful for in Emily's astute leadership! Some of the highlights during her tenure: increased membership from 148 schools to 180; Health Benefits Trust created; offices moved to the Radnor Township Office Building with its wonderful meeting space; expanded the PAISBOA Data Survey; strengthened the Purchasing Consortium; established the Energy Consortium and improved communications through such vehicles as the "Friday Flyer." We have come a long way Baby!!! More to say at a later date. Emily still has some work to do!

6. Emily Miller then introduced this year's Annual Meeting speakers. To help us off the centrifuge were Sacha Litman, Managing Director and Founder, Measuring Success who spoke on the "The Importance of Articulating Your School's Value Proposition." He was followed by Hilary Lamonte, Vice-president of Data and Analysis for School Leadership (DASL), NAIS. She focused on "National Trends, DASL Updates and Improvements." She added that Barbra Kraus-Blackney, President of ADVIS, would have a segment sharing key data from the most recent ADVIS enrollment survey and presenting regional demographic trends.

7. The John Batley Award was presented to Bob Mueller, Business Officer at Delaware Valley Friends School. Bob was at DVFS for 25 years and recently stepped down to become the first Executive Director of PAISBOA's Heath Benefit Trust (HBT). Bob was very instrumental at DVFS in their move from rented space in Bryn Mawr to their beautiful campus in Paoli. Bob came to the independent school world out of the construction business, where he had his own company. He started out as a volunteer at DVFS as a Board member and then in the Business Office, eventually leaving the construction business to join the staff of DVFS as a paid Business Officer. Known as the "Business Officer who does not sleep", Bob spent the second part of his day throwing himself into the work of PAISBOA after he was tapped for the PAISBOA Board. Bob eventually became President of the Board for many years, taking leadership in further developing the group medical plan with Independence Blue Cross. He helped in enabling PAISBOA to come to the table with decision-making authority, which was required by IBC to in order to deal with PAISBOA as a group medical plan. Under Bob's leadership came further PAISBOA services in Dental Insurance, Life Insurance and Disability Insurance. During Bob's tenure as Board President, the association grew from 60 independent schools and colleges in the Philadelphia area to over 160. The power of group purchasing expanded during this time too in the areas of natural gas and electricity, solar power projects, and the work he did to help develop the HBT. For his visionary work for the organization, Bob was awarded the inaugural Visionary Award in 2011. For the many contributions he made to PAISBOA and for his leadership, there is no one more deserving of the John Batley Award for distinguished service to the profession of the Business Officer and his contributions to the association. Congratulations Bob!

8. We were then treated to a tour of The Fuge which was not all in a circle and was quite interesting.

There being no further business, the Annual Meeting was adjourned

Respectfully Submitted,

Michael Noonan Secretary, PAISBOA





## PROGRAMS

#### **BUSINESS OFFICERS**

04/20/16 – PAISBOA Annual Meeting 05/26/16 – Important Audit and Tax Updates 10/05/16 – The Consultative Business Officer 11/02/16 – Data Survey Results 02/15/17 – The Laws of the Grapevine

#### **PURCHASING CONSORTIUM**

01/25/17 – Purchasing Consortium Annual Meeting

#### **BUSINESS INSURANCE**

11/09/16 - PAISBIG Annual Meeting

#### SPECIAL PROGRAMS

05/09/16 - Preparing for Retirement (Germantown Academy)
05/10/16 - Preparing for Retirement (The Episcopal Academy)
06/07/16 - Opportunities for Collaboration with Higher Education
06/27/16 - ADVIS and PAISBOA Trustee Dinner
06/28/16 - Small Schools Symposium
07/15/16 - Vendor Meeting with New Executive Director
08/18/16 - Collaboration Meeting with SEPCHE 01/19/17 – The State of Independent School Enrollment: Co-Sponsored with ADVIS 02/28/17 – PAISBOA Reception with Commonfund

#### **AFFINITY GROUPS**

#### TECH DIRECTORS

10/20/16 – Essential Elements of Cyber Security 12/08/16 – Choosing and Managing Information Systems 02/01/17 – PCI DSS Compliance Workshop

#### PLANT MANAGERS

04/21/16 – What's New at SchoolDude 10/27/16 – How to Upgrade Your Lighting to LED 12/15/16 – HR For the Plant Manager 02/23/17 – Unlock the Secrets to Leadership

#### HUMAN RESOURCES

06/09/16 – DOL Changes and Open Forum 12/01/16 – HR Education for Education 01/10/17 – HR Webinar: FMLA Issues

#### SUSTAINABILITY

04/26/16 – Reduce Your Environmental Footprint 06/16/16 – Sustainable Practices for Food Waste 02/22/17 – Sustainability Features at AFS



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## 2017 BATLEY AWARD WINNER DONALD D. SILVERSON THE HILL SCHOOL



After more than 30 years of service in education, government, and the private sector, Donald D. Silverson will be leaving "The Hill" and PAISBOA to start a new chapter in Cape May, New Jersey with his wife, Kate.

"Don has been an active, valued participant in PAISBOA, PAISBOA Services Corporation, and the PAISBOA Business Insurance Group for many years" commented Hal Davidow, Chair of the PAISBOA Board of Directors. Hal goes on to say, "Business Officers like Don are critical to the success of organizations like PAISBOA, which rely on dedicated and knowledgeable business officers to do the heavy lifting in a primarily volunteer driven association." Frank Aloise, past Board Chair, observed that Don's "quiet intelligence and great sense of humor has been an excellent source of strength for the group." Other board members remarked that one of Don's most important contributions to PAISBOA was his leadership

and expertise around tax-exempt debt financing with his prior experience in banking and finance. In addition to working with PAISBOA, Don has shared his talents with several area nonprofit boards, including Pottstown Area Industrial Development (PAID), Inc.

Don majored in sociology and earned his bachelor's degree from Brown University, and later attained his master's degree in Community Planning and Public Administration from the University of Rhode Island.

Early in his career, Don taught high school biology. For five years, he honed his financial skills as a Senior Management Consultant at Public Financial Management (PFM). He was the Director of Economic Development for Newton, Mass., for two years, and the Director of Community Development and Public Works for Montgomery County, Pa., from 1985 to 1993. Don served the Newtown Friends School as Business Manager from 2000 to 2003 and Abington Friends School as Business Manager and Director of Finance from 2003 to 2007.

Since July 2007, Don has been the Treasurer and Chief Financial Officer at The Hill School, where he guided the School through the 2008 recession, implemented cost-containment and made forward-thinking financial decisions, enhanced Hill's physical plant, and preserved its endowment. Notably, Don has helped to keep Hill's tuition increases to 2 percent for three years in a row, an achievement that is especially meaningful to Hill families.

In his 10 years at The Hill, Don oversaw financing and construction of several major projects, ranging from two turf fields and a track and soccer pitch, to dormitory and other facility upgrades. He continues to play a major role in plans for the Dining Hall renovation and construction of the Quadrivium Center STEM facility. Don was featured in a 2010 *Philadelphia Inquirer* business article for securing a notable cost-saving energy contract. He negotiated with the Borough of Pottstown to achieve the partial vacation of Green Street and subsequent construction of 11 beautiful East Campus Faculty Village homes. Don arranged the sale of the former "Hill Camp" property to North Coventry and Warwick Townships for public recreational use. He has worked with the Headmaster to provide faculty salary increases integral to Hill's Aspire Program, a tiered compensation model created to recognize Hill's outstanding faculty members.

Don has worked closely with numerous Board committees. Trustee Peter Humphrey, Hill '72, notes: "Don is a very intelligent man of many talents. Technically, he's very capable – but his ability to build solid relationships across the School makes him most effective."

"I appreciate the diplomacy and candor Don has shown on our Senior Leadership Team," says Hill Headmaster Zachary G. Lehman. "Don's insights, empathy, and understanding of boarding school life are unparalleled, as is his commitment to our extended community. Furthermore, Don leaves The Hill in excellent financial condition."

Don and his wife, Kate Holz, have two sons, Nat and Nick, and a precious new baby granddaughter, "Izzy." He will retire July 31, 2017; indulge in more golf, and, with Kate, enjoy travel, time with their growing family, and their new home in Cape May.

All of us are immensely grateful for Don's professionalism, creativity, pragmatism, passion, and his care for The Hill School family and his camaraderie for his PAISBOA colleagues and friends.



## JOHN BATLEY IN MEMORIAM



John Rehm Batley, Business Manager of Westtown School for 32 years and a driving force in the founding of what would ultimately become PAISBOA, passed away February 9, 2017.

John was known, not only for his devotion to Westtown, but for his passion for helping other Business Managers do their job better. Active in civic and religious organizations on the local level as well as in regional and national business officers groups, John was generous with his time and talent. His reputation extended beyond the Friends Schools to any Business Manager who sought his advice and counsel. He shared, with both humor and compassion, his extensive knowledge of this unique job that we all have as Business Officers of independent schools.

He also recognized early the power of working together toward a common goal, and in the summer of 1989 called together a number of his peers to tackle the rising cost of health care. Taking advantage of a unique opportunity, 54 independent schools banded together to advise Blue Cross that there needed to be an active partnership to control the increases in health premiums in the future. Led by John, this initial dialogue developed into the strong relationship we enjoy today.

Bolstered by the success of the health insurance consortium, other group purchasing endeavors were established; these efforts resulted in immeasurable savings of time and literally millions of dollars for the 180 independent schools and colleges in the Delaware Valley that comprise the membership of PAISBOA.

Following his retirement from Westtown, John and his wife Anne settled in Laporte, PA, where he served as mayor and a member of the Borough Council. He was also an active member of the Sullivan County Library Board, and helped found the Carpenter Cruise benefitting the Laporte Volunteer Fire Company.

In recognition of John's role as a leader and mentor, the John Batley Award was established in 1999 to recognize an individual who best emulates John's professional ethos and personal commitment to advancing the role and effectiveness of Business Officers at independent schools, and who has made major contributions to PAISBOA's mission of working together for the greater good.

In addition to his wife Anne, John is survived by his children, Deborah Anne Gilligan, John James "Jay" Batley and Robert Moore, his grandchildren Aimhirghin Griffyn and Emma Gilligan, and his brother James Vaughn Batley.

A memorial service was held at Westtown School on April 8, and his ashes will be interred at Mountain Ash Cemetery in Laporte on June 25, 2017.

## JOHN BATLEY AWARD PRIOR RECIPIENTS

#### FOR DISTINGUISHED SERVICE TO THE PROFESSION OF BUSINESS OFFICERS

- 2016 BOB MUELLER, Delaware Valley Friends School
- 2015 JOE VANBERNUM, Overbrook School for the Blind
- 2014 FRANK ALOISE, Springside Chestnut Hill Academy
- 2013 HAL DAVIDOW, William Penn Charter School
- 2012 MIKE SCHULLER, St. Andrews Delaware
- 2011 BOB CONNOLLY, Westtown School
- 2010 FRANK FRANUS, Pennsylvania School for the Deaf

- 2009 PEGGY CONVER, Chestnut Hill Academy
- 2008 EMILY MILLER, Friends' Central School

- 2007 GIL SMITH, Shipley School
- 2006 BRO. GERRY FRENDREIS, LaSalle College High School
- 2005 CHARLIE JOHNSON, St. Joseph's Preparatory School
- 2004 MIKE NOONAN, Friends Select School
- 2003 NEIL FANELLI, CFS, School at Church Farm
- 2002 DANA WRIGHT, Baldwin School
- 2001 STEVE KLINE, Germantown Friends School

- 2000 JIM KIRKPATRICK, Hill School
- 1999 JOHN BATLEY, Westtown School

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## THANK YOU!!

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> WITH YOUR HELP, WE LOOK FORWARD TO AN EVEN BETTER 2017-2018.

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## **TODAY'S SPEAKERS**



#### ANDREW BRANDT

Andrew Brandt has established himself as one of the most respected national voices in sports and sports business. He provides truly insightful perspectives in all forms of media and academia.

On the television side, he joined ESPN as an NFL Business Analyst in 2011. Providing unique and differentiated insight from the point of view of a former agent and team executive, he has expanded his analysis to include all sports, including business and legal insights and perspective. He appears regularly on ESPN radio as well as TV shows such as *SportsCenter*, *Outside the Lines*, and more.

On the written side, Andrew provides a weekly column to *TheMMQB.com*, a compelling NFL-centric site from *Sports Illustrated*. His must-read signature column takes readers inside the inner workings of the NFL every week. In addition, he is a regular contributor to *Sports Illustrated* magazine.

He also hosts a weekly *Business of Sports* podcast, taking listeners behind the curtain with his insights and perspective, and an impressive list of guests including Aaron Rodgers, Rich McKay, John Spanos and many more. The unique podcast has found a niche in the marketplace and has several recurring sponsors.

Andrew was named Executive Director of the Jeffrey S. Moorad Center for the Study of Sports Law at Villanova University Law School in 2012, where he leads one of the premiere sports law, business, thought and policy programs in America. The Moorad Center has become a destination program for students interested in working in sports, and he uses his vast practical and real-world experience to guide and inspire students, develop on-ground and online courses, and host leading sports industry professionals. His Moorad Symposium has become a signature event on the sports calendar, regularly making news for its leading panelists and speakers.

Brandt's two and a half decades in professional football are split evenly between working in team management and player representation. He spent nine years (1999-2008) as vice president of the Green Bay Packers, where he handled legal and business affairs, negotiated player contracts, and managed the team's salary cap, earning him professional acclaim within the league. The highlights of his Packers tenure included the franchise hosting the NFC Championship Game in 2008 and negotiating contracts for most of the players who eventually led Green Bay to victory in Super Bowl XLV.

Early in his career, Brandt worked for ProServ, Inc., where he represented marquee athletes such as Michael Jordan, Boomer Esiason and Arthur Ashe. He left ProServ in 1990 to become General Manager of the NFL World League's Barcelona Dragons, leading the team through its appearance in the inaugural World Bowl in 1991 at London's Wembley Stadium. At the time, he was the youngest GM in professional sports.

Following the World League, Brandt returned to player representation for Woolf Associates in Boston, representing NFL players including quarterback Matt Hasselbeck, Super Bowl champion kicker Adam Vinatieri and Heisman Trophy-winning running back Ricky Williams.

In 2008, Brandt, in collaboration with other NFL insiders, launched The National Football Post (www.nationalfootballpost.com) – a leading online resource and publication focusing on NFL business news and statistical analysis. He was also a full-time lecturer at the University of Pennsylvania's Wharton School of Business, where he taught sports law, sports business and negotiations; his academic work earned him the prestigious Whitney Award for excellence in undergraduate teaching.

A native of Washington, D.C., Andrew lives outside of Philadelphia and is married with two sons, Sam and Max. His interests include playing jazz piano and competing in running races and triathlons.



#### DAVE SPADARO

Award-winning journalist Dave Spadaro covers the Eagles from the team perspective throughout the Philadelphia media market as a show host, sideline reporter and expert analyst. He is a frequent contributor to FOX 29's Game Day Show, Comcast SportsNet, NBC10 and WIP Sportsradio.

Dave has been with the team in an official capacity since 1997, has covered every Eagles game (home and away!) since 1987, and is known as the foremost authority on the Eagles in the Philadelphia region.



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