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**Philadelphia Area
Independent School
Business Officers Association**
259 N. Radnor Chester Road, Suite 210
Radnor, PA 19087

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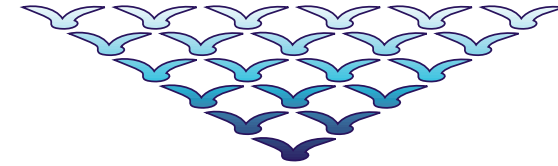
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PAISBOA

Annual Meeting and Luncheon

April 16, 2003
8:30 a.m. – 1:30 p.m.

Bryn Mawr College
M. Carey Thomas Library
Great Hall of Thomas
101 N. Merion Avenue
Bryn Mawr, PA

Business Meeting

State of the Association, Now and in the Future
Consortium Reports

Program

Mr. Nick Bakker, President, Independent Schools Compensation Corp.
Mr. William Fishlinger, CEO, Wright Risk Management
Mr. Muzzy Bass, Employers Direct Health
Mr. Walter Wood, President, W. R. Wood & Co.

Topic

"Thinking Out of the Box: Dealing with the Insurance Crisis"

Presentation of the John Batley Award

Neil Fanelli Jr.
The Church Farm School

Visit with Vendors

Luncheon

R.S.V.P.

Nancy Swoyer, PAISBOA Office
By April 10, 2003
610-688-6660 ext. 100
email: reservations@paisboa.org

Thinking Out of the Box: Dealing with the Insurance Crisis

A symposium peopled by national speakers who have earned wide experience in presenting information-filled programs addressing the needs of independent schools across the country.

The agenda for the morning includes time for breakout discussions, facilitated by Andy Mozenter of Concentrics. The discussions will center around issues and questions raised by the presenters. Small groups will be led by PAISBOA members and those responsible for the technical committees who supervise the activities related to the Group and Business Insurance Programs. The goal of these sessions is to foster a better understanding of the strategies that have been developed to cope with the difficult times now affecting the insurance marketplace.

Cornelius (Nick) Bakker, President

Independent Schools Compensation Corporation
Norwell, Massachusetts

Nick's business career began as a Business Manager at Cardigan Mountain School. Then for the next 28 years, he filled the same role at the Thayer Academy at Braintree Massachusetts. In 1971, he helped organize the first Business Services Committee of the Independent School Association of Massachusetts (ISAM). In 1990, this was expanded to become a New England regional association. Currently, Nick serves as the founding President of the Independent School Compensation Corporation, a workers comp risk retention group organized in 1990 and now insuring 129 institutions. Its history includes paying dividends averaging 43% of paid premiums.

William Fishlinger, Law Partner and CEO

Wright Risk Management
Garden City, New York

Bill has been recognized for the creation of some of the most innovative and successful risk financing vehicles. Under his leadership, The New York Schools Insurance Reciprocal (NYSIR) was formed in July, 1989. It is the only school district owned property and casualty insurance company in the US. This company currently insures 286 public school districts and BOCES throughout New York State, has an annual premium level of \$46M and an A rating from A.M. Best. WRM is the program's manager, providing insurance services, underwriting functions, claims and risk management, accounting and regulatory compliance.

Muzzy Bass, President

Employers Direct Health
Dallas, Texas

Muzzy's company addresses all aspects of group medical insurance: Reinsurance, underwriting, web hosted administration, and sales. EDH insures 40 private schools in Texas, Oklahoma and Louisiana. It also administers the ISAS Medical Trust, A MEWA comprised of 22 ISAS schools in TX and OK. EDH is currently developing group health plans for 125 members of the Southwestern Association of Episcopal schools. He has always been involved in the independent school arena; as a student who graduated from Lamplighter and St. Marks in Dallas, as a parent and as a businessman.

Walt R. Wood, President

W. R. Wood & Company
Bethesda, Maryland

Walt founded his company in 1991 and has over 28 years of experience managing, teaching and designing administrative systems and consulting on employee health and welfare benefits. He has taught on the junior, senior and college levels. He has consulted with NBOA in evaluating the feasibility of a National Health Plan for member schools. Walt will discuss the health insurance scenes today as well as evaluating independent school programs he has advised, why they work and what it means to say they are successful.



P A I S B O A

All activities of the Annual Meeting will be held in the Great Hall of the Thomas Library, located virtually in the center of the Bryn Mawr College campus. Due to limited parking at the school, we have arranged for parking and a shuttle from the nearby Church of the Redeemer, where we have held most of our seminars throughout the year.